

Iseo Serrature s.p.a.

Via San Girolamo 13 - I-25055 Pisogne (BS)
Telefono +39 0364 8821 Fax +39 0364 882263
C.F.-P.IVA-N.Reg.Imprese BS 08499190018
Cap. Sociale Deliberato € 23.969.040,00 I.V.
C.C.I.A.A. Brescia N.REA 447181
Mecc. BS 083839

www.iseo.com



General terms of sale

1. Scope

1.1 These general conditions shall apply to all supplies made by ISEO Serrature S.p.A. having registered office in Via San Girolamo 13, 25055 Pisogne (BS) Italy (hereafter “ISEO”) to the buyer. No buyer’s general conditions shall apply to the transactions with ISEO, unless expressly approved in writing by ISEO. The buyer’s acceptance of ISEO’s offer or order confirmation from ISEO, however made, shall imply the application of these general conditions to the sales contract.

2. Orders

2.1 Buyer’s orders shall become binding following a written order confirmation. The execution of the order is equivalent to the acceptance of the order (hereafter the “Binding Order”). Each offer made by third parties (agents, representatives etc.) shall become binding for ISEO only after the latter’s written confirmation.

2.2 A Binding Order shall be executed only in compliance with that specified in the order and these general conditions. Any other documents shall apply only if expressly agreed by the parties.

2.3 Should the buyer request changes to the Binding Order, ISEO shall decide, at its incontestable discretion, whether to accept such request and how to adjust the price accordingly. Should ISEO accept the partial and/or total cancellation of an order, the buyer shall reimburse all costs incurred by ISEO until the time of the cancellation or pay the full price of the products if the manufacture of the products has already been completed.

2.4 Characteristics, the prices and other data included in catalogues, price-lists or other ISEO’s illustrative documents, as well as the characteristics of the samples and models sent to the buyer are non-binding, unless explicitly mentioned as binding in the Binding Order.

2.5 Any estimates sent by ISEO are to be considered binding for a period of 1 month from the date of such transmission, unless otherwise specified.

2.6 ISEO shall reserve the right to change and/or improve its products as may be deemed suitable at any time. Should such change be necessary to ensure compliance of its products with the legal regulations in force, ISEO may also modify the characteristics of the products already ordered by simply notifying the buyer of this. In any case, the buyer shall not be entitled to damages.

3. Deliveries/execution of the orders

3.1 Unless otherwise specified in the Binding Order, products shall be delivered according to the delivery terms mentioned below and established in the ICC’s Incoterms ® 2010:

Italy: DAP Incoterms ® 2010 – carriage free

EU (Member States of the European Union where no customs duties are applied): DAP Incoterms ® 2010

Rest of the world: as specified in the Binding Order

The delivery terms shown below and/or in the Binding Order are merely indicative and are to be understood having an appropriate period of grace in favor of ISEO. In any case, delivery times are not essential.

3.2 In order to satisfy internal needs, ISEO may, at its discretion, break down a delivery of products into several partial deliveries. ISEO shall be entitled to apply a price increase when the buyer requires urgent deliveries (“urgent” means not within the standard transportation terms) in

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order to cover additional management, logistics and transportation costs. These costs may vary from time to time.

3.3 For individual orders with a (taxable) order value less than:

Italy: 550.00 €

UE 1,550.00 €

Extra UE countries 3,000.00 €

a fixed (taxable) management contribution shall be charged on the invoice amounting to:

Italy: 25.00 €

UE: 78.00 €

3.4 Should the execution of the order require the obligation to procure parts manufactured from third parties, the execution of the order shall be contingent upon the proper performance by such third parties.

4. Prices and payments

4.1 Prices including packaging (the packaging units are indivisible) are those shown in the ISEO price lists in force when receiving the purchase order. Each new price list shall automatically replace the previous one.

4.2 Should a binding regulation involving an increase of the order execution costs enter into force after the acceptance of the order, ISEO shall reserve the right to adjust the price correspondingly.

4.3 Payments and any other amount due to ISEO for whatever reason shall be understood as net at the creditor's domicile. For no reason whatsoever, including complaints concerning the products supplied, the buyer may suspend the payments due. The payment terms shown on the invoices shall be understood as essential terms.

4.4 For each invoice which will not have been paid by the due date, we will calculate accrued interest on arrears, by applying the official interest rate in force, according to D.lgs 192/2012-implementation of Directives 2000/35/CE and 2011/7/UE.

4.5 Should the buyer, for whatever reason, not settle the payment due, ISEO may, at its discretion, either suspend the execution of the ongoing orders, regardless of the fact that they have already been confirmed, until the complete settlement of the amounts due on the basis of the orders already carried out, or require suitable guarantees of payment from the buyer, or unilaterally change the payment conditions for the orders still to be carried out.

4.6 No offsetting with any receivables from ISEO arisen for any reason whatsoever shall be permitted.

5. Retention of title and transfer of risks

The products supplied shall remain the property of ISEO until full settlement of the price of the relevant order. For this purpose, the buyer shall commit himself to take the necessary measures to establish a suitable retention of title, extended as legally admitted, in the country where the products are located or to establish a similar form of guarantee in favor of ISEO. Should a third party creditor of the buyer attempt to seize the goods referred to in the retention of title, the buyer shall (i) promptly notify ISEO and (ii) take all necessary measures to safeguard ISEO's property rights. Regardless of the delivery term applied, the risk of deterioration and/or of damage of the products shall pass from ISEO to the buyer when handing over the products to the first carrier.

6. Guarantee and responsibility/limitations

6.1 ISEO shall guarantee that the products comply with the specifications mentioned in the order and with the Italian legislation in force at the time of the order confirmation and that they are free

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from engineering, material and construction defects caused by ISEO. In particular, ISEO shall not give any guarantee of compliance with the legislation in force in the country of destination of the products and shall not guarantee that the products are suitable for the use the buyer intends to. The buyer shall be responsible for complying with all the regulations in force concerning marketing and the use of the Products (including the safety regulations).

In any case, the buyer's guarantee referred to in this article shall be voided in the following cases: (i) installation and/or use and/or maintenance of the products not in compliance with ISEO's information and operating instructions, (ii) changes and/or repairs without ISEO'S prior written authorization, (iii) normal wear of the products and/or no regular settlement of the product payment by the buyer; (iv) defects resulting from the buyer's engineering and technical specifications, instructions given by the buyer and, more generally, any defects due to the buyer's fault or to activities carried out on the Products by the buyer without ISEO's approval.

Furthermore, should ISEO use third party's parts for manufacturing the Products, ISEO's guarantee vis-à-vis the buyer concerning such third parties' products shall be limited to the rights granted by such third party to ISEO.

The guarantee referred to in this article shall last 10 years for fully mechanical products and 3 years for all other products, unless otherwise stated. Both periods shall start from the delivery date.

6.2 The buyer shall inspect the goods immediately upon delivery. The quantity of the individual batches recorded by ISEO when they are sent from its headquarters shall be considered to correspond to the quantity received by the buyer at the time of delivery, unless otherwise proven by the buyer. When receiving the goods, the buyer shall commit himself to notify any visible defect and/or non-conformity in writing within 8 days after delivery by registered letter with acknowledgement of receipt using the D7.1.10 return form available at the ISEO site at the following address: www.iseoserrature.it. Any hidden defects shall be notified in writing by registered letter with acknowledgement of receipt within 8 days after they have been found. Failure to meet the above mentioned term shall lead to forfeiture of each buyer's right resulting from the defects found.

6.3 As a result of a defect notification and within 8 days after the defect has been found, the buyer shall send the product considered to be defective to ISEO, at its own expense, for inspection or should the nature of the product require it, allow ISEO to carry out an inspection on site.

6.4 In any case, products shall be considered defective only after ISEO's technicians have ascertained the presence of the defects. In this case, ISEO shall repair the defective product, or, should no repair be possible or should a repair involve excessive costs, ISEO may, at its discretion, replace the defective product with a conforming product or issue a credit note for the value of the product. ISEO shall not be liable for disassembling, transport, reassembling, reinstallation and inspection costs of the defective products covered by this guarantee.

6.5 Should the case of non-conformity result from circumstances not caused by ISEO, ISEO shall not be liable in any way.

6.6 ISEO's liability for the product shall be limited to direct damages. In no case, ISEO shall be liable for indirect damages or however for damages such as, including but not limited to, reputational damages, damages resulting from loss of use, loss of production, loss of goodwill, loss of profits, loss of contracts, loss of business, loss of income, losses resulting from an increase of operating costs or financial or economic losses. Unless willful misconduct and gross negligence are proven, ISEO's full liability for all claims of any kind of losses or damages resulting from the observance or non-observance of these conditions in connection with an order may not exceed, in any case, a value equal to the order value.

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7. Intellectual property

7.1 In any case, the execution of the Binding Order shall not involve a transfer of ISEO's intellectual property rights. ISEO is and shall remain the exclusive owner of these rights. Similarly, no license concerning these rights shall be granted.

7.2 The buyer may not remove or change ISEO's distinctive marks on the products.

7.3 Any drawings or technical documents supplied to the buyer for the purpose of manufacturing or assembling the products sold or parts of them shall remain the exclusive property of ISEO and may neither be used by the buyer nor copied, duplicated, transmitted or communicated to third parties without ISEO's prior approval. ISEO shall not transfer any property rights concerning its software supplied to the buyer. The buyer may neither export nor re-export the software with no relevant license. The buyer shall be forbidden to change the software, carrying out reverse engineering or decompiling or disassembling activities and to license it to third parties (except for cases when, according to the type of software supplied, the license to third parties was tacit or was included in the specific contract with the buyer).

7.4 Should ISEO manufacture the products according to the buyer's instructions, drawings etc. the buyer must hold ISEO indemnified from any claims by third parties for breach of their exclusive property rights to the extent that such breach results from the instructions given by the buyer.

8. Force majeure

8.1 Neither Party shall be held responsible for the breach of any clauses in these conditions and/or in the order confirmed and/or for the delayed fulfilment of the relevant obligations if such breach and/or delay result from circumstances beyond the reasonable control of the Parties, including but not limited to, acts of God, acts of the Government, strikes, riots, shortages of necessary supplies and/or lack of means of transport.

8.2 The Party affected by the event of force majeure shall immediately notify the other Party in writing of the event and of the estimated duration. The fulfilment of the obligations of the Party affected by the event of force majeure shall be suspended for the duration of such force majeure.

8.3 Should such circumstances last more than three months, the other Party shall have the right to terminate the contract with immediate effect by notice in writing to be sent by registered letter

with acknowledgement of receipt.

9. Competent court and applicable law

Any dispute relating to or however in connection with these general conditions, and/or the sales contracts entered into according to these general conditions shall be settled by the Court in Brescia. ISEO shall have the right to proceed against the buyer before any other competent Court. These general conditions as well as each individual supply carried according to them shall be governed by the Italian law.